ULTIMATE AVIATION BUSINESS MANAGEMENT SOFTWARE
FOR COMPANIES OF ANY SIZE
Air Charter Brokers operate a large amount of complex data from numerous sources on a daily basis in order to serve their customers efficiently and in a timely manner.

Awery ERP provides all the required tools, reminders, templates and reports in one place integrating business and financial operations, covering the entire workflow and supplying a multifunctional platform for day-to-day business activities.
HOW WE HELP BUSINESSES

Improve business processes and visibility

Reduce human intervention and prevent multiple errors

Increase the speed of addressing customer requests significantly

Save time and efforts

Assist in decision making

Boost profitability
**Client Enquiry Entry**
- Support multiple routings per enquiry
- Interoffice operations

**Requests to Operators**
- Operators selection wizard providing selection of applicable operators
- Generating the emails to operators based on customizable templates
- Empty legs control

**Quote Preparation**
- Support of multiple currency
- Price sorting options
- Support of multiple languages
- Generating the quote based on customizable templates

**Flight Brief and Flight Follow-up**
- Converting to local airport time
- Selection of handling suppliers
- Generating based on customizable templates with extra details: airport information, aircraft, crew, catering, etc.

**Enquiry Fixture with Operators**
- Confirmation letter based on customizable templates
- Purchase invoice processing
- Payment follow-up
- Compliancy checklist

**Enquiry Fixture by Client**
- Generation of agreement and invoice based on customizable templates
- Payment processing
- Compliancy checklist

**INFO & RATES DATABASE**
- Alerts and notifications
- Attachments
- Enquiries database with multiple filters

**Advanced reporting**
- Interactive enquiries and empty legs map
**Awery Aviation ERP** is a complete integrated web-based extremely flexible and customizable platform that manages main aviation business processes: sales, operations, finance and HR, increasing productivity, reliability, and efficiency.
KEY FEATURES

- Flexible connectivity to other systems for data exchange
- Transparent information flow within the company
- Blazingly fast performance
- User-friendly interface
- Bank-grade security with advanced access policies
- Support of Multi-Company (Branches) configuration
- Customer service tools
- Mobile apps
SYSTEM PROVIDES

An integrated real-time view of core business processes accessible from any place in the world

Up-to-date management reports and data for analysis, automated documentation

Powerful CRM, informational database, source for tactical and strategic planning

Integrated mailing/messaging system with templates support
DEPLOYMENT OPTIONS

● Hosted, supported, and managed by Awery 24 hours, 7 days a week.
● Monthly license fees per user.
● No hardware related and IT support costs.
● Perfect solution for small and midsize aviation businesses.

● System is hosted on customer server – in data center or in customer’s local IT infrastructure.
● Goes with Database License and 24/7/365 Awery support.
● Best fits big aviation players with sophisticated IT infrastructure.
• Automated process to speed up input of enquiries, send requests to operators, quote customers, make flight briefing, generate charter agreements, reports, summary reports, etc.

• Segregated database of enquiries filterable by: type of request (Commercial Jet, VIP, Cargo), unique reference, fixture number, status, dates of flight, routing, broker, etc.

• Advanced support databases: operators, fleet, aircraft types, airports, countries, etc.

• CRM features: customers/suppliers with contact details, requests, activities, tasks and messaging history.

• Automated message generation to send requests to operators.

• Response from operators: schedule details, charter price details, additional services price details.

• Response from customers: won, lost with reason, fixture details, fixture schedule, fixture reference number.

• Empty legs enquiries management, operator’s empty legs connectivity through API.

• Interactive world map with combined data from enquiries database and empty legs with analytics.

• Charter calculation that allows cost calculation per sector using either rates database or previous calculations.
FLEET MANAGEMENT

- Aircraft and aircraft types database with full technical details.
- Fleet specifications, photo galleries.
- Documents control with notifications.
- Maintenance schedule, MEL resources tracking.
- ACMI rates and charges database for different locations.
- Advanced customizable reporting based on flight logs.

EMPTY LEGS CONTROL

- Advanced analytical search to match enquiries/flights with empty legs.
- Unique empty legs numbers, statuses, sources, availability dates.
- On-map representation of empty legs combined with flights and enquiries.
- Linking to existing enquiries/flights.
- Live database with the option to post empty legs to website or distribute by emails.
- Automatic alerts on available empty legs.

CRM

- Customers/suppliers/leads management with advanced multiple contacts, types, statuses, extra fields management.
- Activities control and linked tasks history, documents upload.
- Credit terms.
- History of operations, accounting integration, reporting.
● All standard accounting and financial functions with advanced reporting.
● GAAP compliant full featured solution for accounting management.
● Custom COA, multi-branch, multi-currency and taxation support.
● Deep integration of finance and operational/sales data.
● Cost and revenue centers allocation.
● Receivables and payables control.
● Bank and cash, credit and debit notes, JVs management.
● Fixed assets and prepayments control.
● Trial Balance, Balance Sheet, Profit and Loss, Cash Flow and other reports.

● Aircraft Types: VIP, Commercial, Cargo, Rotary Wings; categories, full data (MTOW, cabin dimensions, facilities, speed), photo gallery, list of aircrafts.
● Airports: longitude, latitude, time zone, runway details, tarmac details, terminals details, procedures, restrictions, permissions.
● Countries: region, sanctions, list of airports.
● Distances: flight distance, entry points, weather codes, notams, flight/block time for reporting.
● Contacts: all companies contacts grouped by contractor or company, extended search.
● Rates: currency rates, customer specific rates, services rates, shipping rates, fuel rates, fixed expenses for airports, flight cost center, etc.
● Other data selector editors: variable pick lists, services, revenue, expense types, etc.
# Flight Quotation

**Company/Contact:**

**Itinerary**

<table>
<thead>
<tr>
<th>Date</th>
<th>From</th>
<th>To</th>
<th>Depart LT</th>
<th>Arrive LT</th>
<th>Flight time</th>
<th>PAX</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday, 18 Sep</td>
<td>Abu Dhabi Bateen (AZI)</td>
<td>Jeddah (JED)</td>
<td>09:00</td>
<td>10:40</td>
<td>02:40</td>
<td>15</td>
</tr>
<tr>
<td>Saturday, 20 Sep</td>
<td>Jeddah (JED)</td>
<td>Glasgow (GLA)</td>
<td>11:00</td>
<td>16:25</td>
<td>07:25</td>
<td>15</td>
</tr>
</tbody>
</table>

**Aircraft Options**

**Option 1:** Embraer Lineage 1000

- Category: VIP / Executive Airliner
- Seats: 19
- YOM/Last Refurb: 2010
- Baggage capacity: 11.80 cbm
- Cabin Dimensions: H 2.00 x W 2.67 x L 25.70 m
- Galley: Both
- Toilet: Yes

**Price:** USD 26,500.00

**Notes:**

[Image of aircraft]
Flight Quotation #1

Date: 27 April 2017

Company/Contact: ARAMEX, Hendrik Lorentz

Itinerary

<table>
<thead>
<tr>
<th>Date</th>
<th>From</th>
<th>To</th>
<th>Depart LT</th>
<th>Arrive LT</th>
<th>Flight time</th>
</tr>
</thead>
<tbody>
<tr>
<td>27 April</td>
<td>Dubai</td>
<td>Frankfurt</td>
<td>13:00</td>
<td>18:00</td>
<td>07:00</td>
</tr>
</tbody>
</table>

Aircraft Options

Option 1: Gulfstream 950
- Category: Very Long Range
- Cabin Size: 12.00 x 10.00 x 10.00
- Price: USD 175,000.00

Option 2: Gulfstream 450
- Category: Heavy jet
- Cabin Size: 9.40 x 10.20 x 11.10
- Price: USD 158,000.00

from info@rotanajet.ae

To: cc: bcc: 

Subject: New Request ID; 27 Apr 2017 / DXB-FRA / 5 Pax;

Dear Rotana Jet Aviation,

We have received a new charter request from one of our clients and would like to see if you are able to assist.

Could you please quote the Gulfstream 450 or similar for the following routing:

Route: 1
- Date: 27 Apr 2017
- Route: DXB - FRA
- Time: 00:00 UTC
- Pax: 5

Remarks:
We provide full support to your team 24/7 after the system go live.
Awery provides software solutions to the aviation businesses globally. Our detailed client portfolio is here — https://awery.pro/customers. Air Charter Brokers we are currently working with:
Awery is a software development company and IT service provider established in **2009**.

**Awery products** have been developed in close cooperation with aviation and logistic companies to reflect up-to-date market demands and to offer tailored complete business cycle solutions with unlimited expansion capabilities.

**Awery team** delivers full product support to the customers at every stage. Our goal is to help you save time and efforts, improve business performance, increase operational efficiency and boost profitability.
22 qualified professionals — 12 developers, 6 support & admin, 2 sales & biz dev and management team:

Vitaly Smilianets, Founder and CEO
13 years of professional experience in global aviation software projects; expert in IT solutions, WEB, Rich Internet Applications, ERP Systems, Mobile Platforms and Software Development.

Sergey Khavilo, Business Development Manager
16 years of sales and business development experience on IT market; more than 11 years of work in multinational companies (Intel, AMD)

Andreas Almazov, Business Development, MENA Region
17 years in ERP software Development and Implementation projects. 10 years in Business Management in Aerospace industry (Flights management, Air Cargo Division Management etc.)
Vitaly Smilianets
Founder and CEO

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