ULTIMATE AVIATION BUSINESS MANAGEMENT SOFTWARE
FOR COMPANIES OF ANY SIZE
Aviation Service Providers operate a large amount of complex data from numerous sources on a daily basis in order to serve their customers efficiently and in a timely manner.

Awery ERP provides all the required tools, reminders, templates and reports in one place integrating business and financial operations, covering the entire workflow and supplying a multifunctional platform for day-to-day business activities.
HOW WE HELP BUSINESSES

Improve business processes and visibility

Reduce human intervention and prevent multiple errors

Save time and efforts

Assist in decision making

Boost profitability
**PROCESS**

**Client Trip Entry**
- Support of UTC local time with automatic DST
- Airport alerts, weather and NOTAMs, country requirements
- Interoffice operations

**Requested Trip Services Entry**
- Adaptive interface per service types
- Automatic suppliers selection applying company priorities, client preferences, supplier capability

**Service Processing and Confirmation Management**
- Generating request templates to suppliers based on trip type, service type, location/country and supplier details
- Sending by mail, SITA, AFTN using contact details from info database (Attaching aircraft documents feature)
- Live overview of trip services statuses

**POB (people on board) Management**
- Assigning crew and passengers
- Generating crew and passenger general declaration

**Trip Readiness Check**
- Automatic alerts on unconfirmed services
- Services validity control based on country requirements

**Trip Closing and Billing**
- Trip completion with checklist
- Building up revenue and invoicing the client based on trip and services details and revision history
- Building up cost based on estimation
- Allocation of suppliers invoices to specific trips/services
- Trip/services profitability calculation and reports

**Trip Follow-up**
- Trip movements control
- Movements notifications by mail to all involved parties

**Revised Brief**
- Saving original brief details
- Revision control for accounting
- Service reference number to reflect revisions

**Trip Preparation**
- Generating brief based on customizable templates
- Sending by mail to client
- Generating trip summary for internal accounting

**INFO & RATES DATABASE**
- Alerts and notifications
- Attachments
- Trip and services databases with multiple filters

**Advanced reporting**
- Incoming mail integration with automatic assigning to trips

- Alerts and notifications
- Attachments
- Trip and services databases with multiple filters
| CUSTOMERS: Contacts, Documents, Passengers, Passengers Documents, Customer preferences for services |
| OPERATORS Contacts, Documents |
| AIRCRAFT: Documents, Images, Customers operating the aircraft |
| SUPPLIERS: Contacts, Documents, Capabilities by priorities |
| CREW DETAILS: Documents, Trainings, Customers operating the crew |
| Service types settings |
| Aircraft types |
| Countries, countries requirements & alerts |
| Airports, airports alerts, weather & NOTAMs |
| RATES: Fuel: contract vs spot prices, Buying/selling rates for services, Currency |
| Companies/Branches/Teams |
| Employees |
| Users |
| Picklists setup |
| Chart of accounts |
Awery Aviation ERP is a complete integrated web-based extremely flexible and customizable platform that manages main aviation business processes: sales, operations, finance and HR, increasing productivity, reliability, and efficiency.
KEY FEATURES

- Flexible connectivity to other systems for data exchange
- Transparent information flow within the company
- Blazingly fast performance
- User-friendly interface
- Bank-grade security with advanced access policies
- Support of Multi-Company (Branches) configuration
- Customer service tools
- Mobile apps
SYSTEM PROVIDES

An integrated real-time view of core business processes accessible from any place in the world

Up-to-date management reports and data for analysis, automated documentation

Powerful CRM, informational database, source for tactical and strategic planning

Integrated mailing/messaging system with templates support
DEPLOYMENT OPTIONS

**CLOUD**

- Hosted, supported, and managed by Awery 24 hours, 7 days a week.
- Monthly license fees per user.
- No hardware related and IT support costs.
- Perfect solution for small and midsize aviation businesses.

**HOSTED**

- System is hosted on customer server – in data center or in customer’s local IT infrastructure.
- Goes with Database License and 24/7/365 Awery support.
- Best fits big aviation players with sophisticated IT infrastructure.
AVIATION SERVICES MANAGEMENT

- Automated flight services requests control.
- Services requests processing and management: fuelling, handling, permits, flight plans, etc.
- Preferred vendors management based on priority, service type, customer requests, flight category and country/location.
- Sale and cost rates database for services.
- Revenue and costs calculation, accounting processing/allocation.
- Automated messages generation based on Text, HTML and SITA templates.
- Web and mobile service status tracking/request application for the customers.

FLIGHT OPERATIONS

- Flights database with advanced filters and reports.
- Charter and scheduled flights planning, creation and follow-ups.
- Interactive map and Gantt view.
- Routing services control with request templates support.
- Flight briefings, cargo manifests and general declarations, automatic weather and notams update reports.
- Advanced flight logs processing.
- Revenue and costs control with direct link to accounting.
FLEET MANAGEMENT

- Aircraft and aircraft types database with full technical details.
- Fleet specifications, photo galleries.
- Documents control with notifications.
- Maintenance schedule, MEL resources tracking.
- ACMI rates and charges database for different locations.
- Advanced customizable reporting based on flight logs.

FUEL PRICING MANAGEMENT

- Dynamic price calculation per day.
- Platts and fuel currency rates database.
- Offers and price lists generation for customers.
- Files and correspondence attachments to prices.
- Internal and external notes, notes for supplier per airport, fuel information per country.
MODULRES (3)

- Crew rostering, scheduling and assignment to duties and flights.
- Flight Duty Time and Flight Time Limitations (FDTL) Control.
- Crew salary, bonuses, additional payments and expenses.
- Documents, trainings and vacations management.
- Advanced reporting.

- Services list with statuses and details.
- Services change log.
- Brief printing.
- Full flight information.
- Fleet details and documents.
- Company details setup.
- Users list.
- Mobile application.
MODULES (4)

**ACCOUNTING & FINANCE**
- All standard accounting and financial functions with advanced reporting.
- GAAP compliant full featured solution for accounting management.
- Custom COA, multi-branch, multi-currency and taxation support.
- Deep integration of finance and operational/sales data.
- Cost and revenue centers allocation.
- Receivables and payables control.
- Bank and cash, credit and debit notes, JVs management.
- Fixed assets and prepayments control.
- Trial Balance, Balance Sheet, Profit and Loss, Cash Flow and other reports.

**CRM**
- Customers/suppliers/leads management with advanced multiple contacts, types, statuses, extra fields management.
- Activities control and linked tasks history, documents upload.
- Credit terms.
- History of operations, accounting integration, reporting.

**MAIL LINK**
- Mailbox import with attachments to Awery ERP.
- Messages database with statuses, labels and advanced filters.
- Messages auto-linking to threads, customers, quotes, tasks, activities, flights, services, AWB’s.
- Messages history in customer/supplier profiles.
EXTRA

CHARTER QUOTATION

HUMAN RESOURCES

EMPTY LEGS CONTROL

INFO & RATES DATABASE

AWERY ERP MOBILE
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**FUEL PRICE OFFER**

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**ADDITIONAL INFORMATION/FEES**

- 29.09 EUR HOOK UP FEE
- 8.00 EUR OVERWING SERVICE FEE (IF APPLICABLE)
- 4.69 EUR/M3 NON-HYDRANT FEE (IF APPLICABLE)

**EXCISE TAXES, MOT, VAT if applicable**

- 330.00 EUR/M3 EXCISE DUTY (NON-COMMERCIAL FLIGHTS, DOMESTIC FLIGHTS).
- 21% VAT (NON-COMMERCIAL FLIGHTS, DOMESTIC FLIGHTS).
- PRIVATE TAX AUTONOM (NON-COMMERCIAL FLIGHTS, DOMESTIC FLIGHTS). VALUE DEPENDS ON REGION.
SCOPE & TIMELINE

1. **Analysis**
   - 1-6 weeks

2. **System Installation**
   - 1 week

3. **System Setup**
   - 1 week

4. **Initial Implementation**
   - Up to 4 weeks

5. **Training**
   - 1-2 week operations & sales
   - 2-3 weeks accounting

6. **Additional Customization**
   - Depending on requirements

7. **Final Testing**
   - 2-4 weeks

8. **Go live**

We provide full support to your team 24/7 after the system go live.
Awery provides software solutions to the aviation businesses globally. Our detailed client portfolio is here — https://awery.pro/customers. Aviation Service Providers we are currently working with:
Awery is a software development company and IT service provider established in 2009.

Awery products have been developed in close cooperation with aviation and logistic companies to reflect up-to-date market demands and to offer tailored complete business cycle solutions with unlimited expansion capabilities.

Awery team delivers full product support to the customers at every stage. Our goal is to help you save time and efforts, improve business performance, increase operational efficiency and boost profitability.
22 qualified professionals — 12 developers, 6 support & admin, 2 sales & biz dev and management team:

**Vitaly Smilianets**, Founder and CEO
13 years of professional experience in global aviation software projects; expert in IT solutions, WEB, Rich Internet Applications, ERP Systems, Mobile Platforms and Software Development.

**Sergey Khavilo**, Business Development Manager
16 years of sales and business development experience on IT market; more than 11 years of work in multinational companies (Intel, AMD)

**Andreas Almazov**, Business Development, MENA Region
17 years in ERP software Development and Implementation projects. 10 years in Business Management in Aerospace industry (Flights management, Air Cargo Division Management etc.)
Vitaly Smilianets
Founder and CEO

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