ULTIMATE AVIATION BUSINESS MANAGEMENT SOFTWARE
FOR COMPANIES OF ANY SIZE
Awery ERP provides all the required tools, reminders, templates and reports in one place integrating business and financial operations, covering the entire workflow and supplying a multifunctional platform for day-to-day business activities.

Private Operators manage a large amount of complex data on a daily basis in order to properly employ and control their resources as well as serve their customers efficiently.
HOW WE HELP BUSINESSES

- Improve business processes and visibility
- Reduce human intervention and prevent multiple errors
- Save time and efforts
- Assist in decision making
- Boost profitability
Charter Flight Request
- Charter calculation module
- Cost rates centre
- Client quotation generation
- Converting quotation to confirmed flight
- Empty legs utilization control

Flight Preparation and Processing
- Live overview of required trip services with statuses, automatic alerts on unconfirmed services
- Generating request templates to suppliers based on trip type, service type, location/country and supplier details
- Sending by mail, SITA, AFTN using contact details from info database (attaching aircraft documents feature)
- Assigning crew and passengers
- Generating crew and passenger general declaration
- Generating flight brief based on customizable templates with weather and NOTAMs
- Sending flight documents to crew

Flight Closing and Billing
- Generating charter agreement
- Invoicing clients (several clients per flight, mixed charter/cargo flights)
- Estimated vs actual costs control with allocation to purchase invoices
- Flight profitability calculation per flight/aircraft
- Crew flight logs processing, ACMi cost calculation, aircraft and crew flight/log hours reporting
- Generating trip summary for internal accounting

Trip Follow-up
- Trip movements control
- Movements notifications by mail to all involved parties

Crew Management
- FDTL, crew trainings and statuses control
- Crew Rostering on flights and duties
### CUSTOMERS: Contacts, Documents

- SUPPLIERS: Contacts, Documents, Capabilities by priorities
- AIRCRAFTS: Documents, Images
- CREW DETAILS: Documents, Trainings, Customers operating the crew, FDTL rules
- Service types settings
- Aircraft types
- Countries, countries requirements & alerts
- Airports, airports alerts, weather & NOTAMs
- RATES: Cost rates for flights services, Fuel: contract vs spot prices, Currency
- Companies/Branches/Teams
- Employees
- Users
- Picklists setup
- Chart of accounts
Awery Aviation ERP is a complete integrated web-based extremely flexible and customizable platform that manages main aviation business processes: sales, operations, finance and HR, increasing productivity, reliability, and efficiency.
KEY FEATURES

Flexible connectivity to other systems for data exchange

Transparent information flow within the company

Blazingly fast performance

User-friendly interface

Bank-grade security with advanced access policies

Support of Multi-Company (Branches) configuration

Customer service tools

Mobile apps
SYSTEM PROVIDES

- An integrated real-time view of core business processes accessible from any place in the world
- Powerful CRM, informational database, source for tactical and strategic planning
- Up-to-date management reports and data for analysis, automated documentation
- Integrated mailing/messaging system with templates support
**DEPLOYMENT OPTIONS**

- Hosted, supported, and managed by Awery 24 hours, 7 days a week.
- Monthly license fees per user.
- No hardware related and IT support costs.
- Perfect solution for small and midsize aviation businesses.

- System is hosted on customer server – in data center or in customer’s local IT infrastructure.
- Goes with Database License and 24/7/365 Awery support.
- Best fits big aviation players with sophisticated IT infrastructure.
MODULES (1)

- Flights database with advanced filters and reports.
- Charter and scheduled flights planning, creation and follow-ups.
- Interactive map and Gantt view.
- Routing services control with request templates support.
- Flight briefings, cargo manifests and general declarations, automatic weather and notams update reports.
- Advanced flight logs processing.
- Revenue and costs control with direct link to accounting.

- Aircraft and aircraft types database with full technical details.
- Fleet specifications, photo galleries.
- Documents control with notifications.
- Maintenance schedule, MEL resources tracking.
- ACMI rates and charges database for different locations.
- Advanced customizable reporting based on flight logs.
- Crew rostering, scheduling and assignment to duties and flights.
- Flight Duty Time and Flight Time Limitations (FDTL) Control.
- Crew salary, bonuses, additional payments and expenses.
- Documents, trainings and vacations management.
- Advanced reporting.
- Personal crew member login.
- Checking, confirming or refusing upcoming flights.
- Checking flight details and documentation (brief, flight plan, crew general declaration, manifest, weather and notams).
- Standby and days off schedule.
- Vacations requests and their status updates.
- Alerts on expiring documents and trainings.
- Checking compliance with flights and duty limitations.
- Submitting comments and attachments.
- Inputting and attaching flight log data.
- iOS and Android mobile apps support.
MODULES (3)

**AVIATION SERVICES MANAGEMENT**
- Automated flight services requests control.
- Services requests processing and management: fuelling, handling, permits, flight plans, etc.
- Preferred vendors management based on priority, service type, customer requests, flight category and country/location.
- Sale and cost rates database for services.
- Revenue and costs calculation, accounting processing/allocation.
- Automated messages generation based on Text, HTML and SITA templates.
- Web and mobile service status tracking/request application for the customers.
- Filterable quotes/calculation database.
- Connection to flight planning software for precise route data, such as flight time, fuel consumption, navigation charges, based on aircraft type and weather.
- Advanced rates management for all types of costs.
- Instant converting of estimations into commercial offers.
- Advanced analytical search to match enquiries/aircraft with available empty legs.
- Unique empty legs numbers, statuses, sources, availability dates.
- On-map representation of empty legs combined with flights and enquiries.
- Linking to existing enquires/aircrafts.
- Live database with the option to post empty legs to website or distribute by emails.
- Automatic alerts on available empty legs.
• Automated process to speed up input of enquiries, send requests to operators, quote customers, make flight briefing, generate charter agreements, reports, summary reports, etc.
• Segregated database of enquiries filterable by: type of request (Commercial Jet, VIP, Cargo), unique reference, fixture number, status, dates of flight, routing, broker, etc.
• Advanced support databases: operators, fleet, aircraft types, airports, countries, etc.
• CRM features: customers/suppliers with contact details, requests, activities, tasks and messaging history.
• Automated message generation to send requests to operators.
• Response from operators: schedule details, charter price details, additional services price details.
• Response from customers: won, lost with reason, fixture details, fixture schedule, fixture reference number.
• Empty legs enquiries management, operator’s empty legs connectivity through API.
• Interactive world map with combined data from enquiries database and empty legs with analytics.
• Charter calculation that allows cost calculation per sector using either rates database or previous calculations.
MODULES (5)

**FLIGHT STATUS LIVE UPDATE**
- Direct integration to customer’s website.
- Customization to customer’s corporate design.
- Immediate schedule update.

**CRM**
- Customers/suppliers/leads management with advanced multiple contacts, types, statuses, extra fields management.
- Activities control and linked tasks history, documents upload.
- Credit terms.
- History of operations, accounting integration, reporting.

**INFO & RATES DATABASE**
- Aircraft Types: VIP, Commercial, Cargo, Rotary Wings; categories, full data (MTOW, cabin dimensions, facilities, speed), photo gallery, list of aircrafts.
- Airports: longitude, latitude, time zone, runway details, tarmac details, terminals details, procedures, restrictions, permissions.
- Countries: region, sanctions, list of airports.
- Distances: flight distance, entry points, weather codes, notams, flight/block time for reporting.
- Contacts: all companies contacts grouped by contractor or company, extended search.
- Rates: currency rates, customer specific rates, services rates, shipping rates, fuel rates, fixed expenses for airports, flight cost center, etc.
- Other data selector editors: variable pick lists, services, revenue, expense types, etc.
Mailbox import with attachments to Awery ERP.
Messages database with statuses, labels and advanced filters.
Messages auto-linking to threads, customers, quotes, tasks, activities, flights, services, AWB’s.
Messages history in customer/supplier profiles.

All standard accounting and financial functions with advanced reporting.
GAAP compliant full featured solution for accounting management.
Custom COA, multi-branch, multi-currency and taxation support.
Deep integration of finance and operational/sales data.
Cost and revenue centers allocation.
Receivables and payables control.
Bank and cash, credit and debit notes, JVs management.
Fixed assets and prepayments control.
Trial Balance, Balance Sheet, Profit and Loss, Cash Flow and other reports.

A unified database for storing and distributing documents.
Transparent document flow within the company.
Covers compliance requirements for documents distribution within the aviation company.
Bank-grade security with advanced access policies.
Key formats supported (pdf, word, excel, etc.).
User-friendly interface.
Mobile support on any platform.
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**New Flight Wizard**

- **Origin:** Dubai (DXB), UAE
- **Departure date:** 21/06/2017 07:00
- **Destination:** Istanbul (IST), IST
- **Flight time:** 04:30
- **Flight number:** EK123
- **Number of Pax:** 42
- **Crew Count:** 5
- **Cargos [KG]:** 2000 KG
- **Available Cargo [KG]:** 2000 KG
- **Available Cargo [Tonne]:** 2000 Tonne
- **Total Weight [Tonne]:** 2000 Tonne

**Sector 1**

- **Flight number:** EK123
- **Departure date:** 21/06/2017 07:00
- **Arrival date:** 21/06/2017 11:30
- **Flight time:** 04:30
- **Arrival time:** 11:30
- **Number of Pax:** 42
- **Crew Count:** 5
- **Cargos [KG]:** 2000 KG
- **Available Cargo [KG]:** 2000 KG
- **Available Cargo [Tonne]:** 2000 Tonne
- **Total Weight [Tonne]:** 2000 Tonne

**Sector 2**

- **Flight number:** EK124
- **Departure date:** 21/06/2017 11:30
- **Arrival date:** 21/06/2017 14:30
- **Flight time:** 03:00
- **Arrival time:** 14:30
- **Number of Pax:** 42
- **Crew Count:** 5
- **Cargos [KG]:** 2000 KG
- **Available Cargo [KG]:** 2000 KG
- **Available Cargo [Tonne]:** 2000 Tonne
- **Total Weight [Tonne]:** 2000 Tonne

**Sector 3**

- **Flight number:** EK125
- **Departure date:** 21/06/2017 14:30
- **Arrival date:** 21/06/2017 17:30
- **Flight time:** 03:00
- **Arrival time:** 17:30
- **Number of Pax:** 42
- **Crew Count:** 5
- **Cargos [KG]:** 2000 KG
- **Available Cargo [KG]:** 2000 KG
- **Available Cargo [Tonne]:** 2000 Tonne
- **Total Weight [Tonne]:** 2000 Tonne
SCOPE & TIMELINE

1. Analysis 1-6 weeks
2. System Installation 1 week
3. System Setup 1 week
4. Initial Implementation Up to 4 weeks
5. Training 1-2 week operations & sales 2-3 weeks accounting
6. Additional Customization Depending on requirements
7. Final Testing 2-4 weeks
8. Go live

We provide full support to your team 24/7 after the system go live
Awery provides software solutions to the aviation businesses globally. Our detailed client portfolio is here — [https://awery.pro/customers](https://awery.pro/customers). Private Operator we are currently working with:
Awery is a software development company and IT service provider established in 2009.

Awery products have been developed in close cooperation with aviation and logistic companies to reflect up-to-date market demands and to offer tailored complete business cycle solutions with unlimited expansion capabilities.

Awery team delivers full product support to the customers at every stage. Our goal is to help you save time and efforts, improve business performance, increase operational efficiency and boost profitability.
22 qualified professionals — 12 developers, 6 support & admin, 2 sales & biz dev and management team:

Vitaly Smilianets, Founder and CEO

13 years of professional experience in global aviation software projects; expert in IT solutions, WEB, Rich Internet Applications, ERP Systems, Mobile Platforms and Software Development.

Sergey Khavilo, Business Development Manager

16 years of sales and business development experience on IT market; more than 11 years of work in multinational companies (Intel, AMD)

Andreas Almazov, Business Development, MENA Region

17 years in ERP software Development and Implementation projects. 10 years in Business Management in Aerospace industry (Flights management, Air Cargo Division Management etc.)
Vitaly Smilianets
Founder and CEO

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